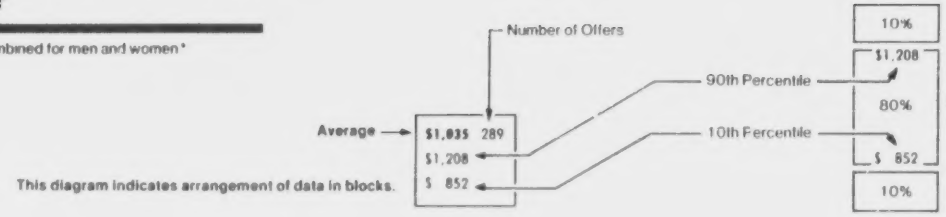
Monthly beginning salary offers to all candidates by curriculum and employer

Preliminary Report ■ December 1984 ■ Data combined for men and women*



This diagram indicates arrangement of data in blocks.

The 90th and 10th percentiles are those salary offers between which 80 percent of the offers in a category are located. Not computed for fewer than 20 offers.

10 percent of the salary offers are higher than the 90th percentile.

10 percent of the salary offers are lower than the 10th percentile.

	CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
		Accounting—Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace Electronics & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals Drugs & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass Paper Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl Nat Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities Public (incl Transportation)	Government—Federal	Government—Local/State	Non-Profit Orgs & Educational Institutions
BACHELOR'S DEGREE																			
NON-TECHNICAL	Accounting	$1,666 722 $1,900 $1,500	$1,559 31 $1,916 $1,125	$1,289 17	$1,560 14	$1,628 7		$1,667 2	$1,342 4	$1,415 3	$1,586 6	$1,430 3	$1,768 21 $1,875 $1,675	$1,700 1		$1,707 5	$1,445 20 $1,522 $1,400	$1,488 18	$1,700 4
NON-TECHNICAL	Business—General (incl Mgmt)	$1,611 15	$1,535 105 $2,000 $1,167	$1,396 92 $1,700 $1,125	$1,674 54 $2,100 $1,340	$1,771 8	$1,578 6	$1,792 8	$1,611 4	$1,786 20 $2,042 $1,500	$1,614 6		$1,758 16	$1,500 2	$1,250 2	$1,846 7	$1,472 8	$1,275 4	$1,422 3
NON-TECHNICAL	Marketing & Distribution	$1,781 2	$1,471 7	$1,456 113 $1,750 $1,166	$1,614 26 $1,958 $1,250		$1,643 5	$1,738 11	$1,697 10	$1,607 10	$1,575 6	$1,583 3	$1,988 1	$1,336 6		$1,981 3	$1,417 3		$ 603 1
NON-TECHNICAL	Humanities	$1,083 1	$1,371 4	$1,096 36 $1,667 $ 672	$1,607 3	$2,042 2	$1,230 2	$1,778 3	$1,566 1	$1,896 5	$ 842 2					$1,939 3	$1,023 5	$2,172 3	$1,194 28 $1,500 $ 800
NON-TECHNICAL	Economics		$1,493 14	$1,380 12	$1,643 5			$1,875 2		$1,700 2	$1,800 1	$1,650 1		$1,088 2		$1,594 3	$1,270 4	$1,600 1	$1,178 6
NON-TECHNICAL	Other Social Sciences		$1,256 17	$1,166 39 $1,500 $ 750	$1,389 19	$1,417 1		$1,540 1	$1,550 1	$1,375 4	$ 788 1	$2,167 1		$1,546 5		$1,667 1	$1,525 12	$1,704 10	$1,231 44 $1,872 $ 720
MASTER'S DEGREE—INEXPERIENCED																			
	MBA—Non-Technical Undergraduate Degree	$2,102 18	$2,243 32 $2,500 $1,833	$1,752 12	$1,899 7	$2,205 3	$2,043 2	$2,209 2	$1,900 1	$2,338 4			$2,006 3	$2,418 2		$2,070 4	$1,500 1	$1,654 2	$1,901 3
	MBA—Technical Undergraduate Degree	$2,053 3	$2,833 1		$2,334 4	$2,427 2		$2,800 3			$2,916 1			$2,333 1					
BACHELOR'S SUMMARY																			
	Non-Technical Curricula	$1,665 740 $1,895 $1,500	$1,503 178 $1,958 $1,050	$1,347 309 $1,750 $ 900	$1,588 121 $1,958 $1,160	$1,776 18	$1,549 13	$1,752 27 $2,083 $1,500	$1,575 20 $1,800 $1,250	$1,669 44 $2,042 $1,250	$1,492 22 $1,800 $1,083	$1,607 8	$1,767 38 $1,875 $1,667	$1,414 16	$1,250 2	$1,680 22 $2,350 $ 900	$1,412 52 $1,670 $1,065	$1,584 36 $2,250 $1,166	$1,237 86 $1,855 $ 800
	Technical Curricula	$1,786 41 $2,042 $1,625	$1,815 37 $2,167 $1,458	$1,855 49 $2,333 $1,400	$2,202 860 $2,400 $2,000	$2,270 96 $2,500 $2,000	$2,006 63 $2,355 $1,680	$2,325 [illegible] $2,500 $2,083	$2,250 145 $2,500 $1,960	$2,296 45 $2,417 $1,667	$2,307 19	$2,207 46 $2,450 $1,750	$2,345 141 $2,800 $1,917	$2,122 62 $2,417 $1,800	$2,169 3	$2,153 102 $2,375 $1,800	$1,794 200 $2,083 $1,449	$1,829 38 $2,400 $1,200	$1,763 67 $2,250 $1,250

* Data in block tables are for period 9 1 84 through 12 7 84

Bachelor's Degree

TECHNICAL

CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOVT ■ NON-PROFIT		
	Accounting – Public	Banking, Finance & Insurance	M[illegible]andising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research & /or Consulting Organizations	Tire & Rubber	Utilities – Public (incl Transportation)	Government – Federal	Government – Local/State	Non-Profit Orgs & Educational Institutions
Aeronautical Engineering				$2,209 37 $2,383 $1,959				$2,250 2								$1,981 6		
Chemical Engineering		$3,100 1		$2,232 16	$2,334 2	$2,072 3	$2,387 66 $2,500 $2,266	$2,388 3	$2,349 10	$2,350 8	$2,375 1	$2,371 21 $2,525 $2,100		$2,167 1		$1,664 5	$2,000 1	
Civil Engineering (incl Construction, Sanitary, & Transportation Engrg.)			$1,400 1	$2,195 11		$1,893 27 $2,064 $1,768	$2,388 4	$1,666 1		$2,300 1		$2,137 5	$2,109 11		$1,888 12	$1,730 10	$1,828 25 $1,912 $1,666	
Electrical Engineering (incl. Computer Engrg.)	$2,000 1	$2,390 1	$2,000 1	$2,249 405 $2,440 $2,050	$2,313 24 $2,507 $2,083	$2,202 11	$2,444 16	$2,268 90 $2,500 $1,960	$2,454 2	$2,423 2	$2,355 10	$2,249 11	$2,276 23 $2,600 $2,000		$2,227 41 $2,400 $2,116	$1,800 95 $2,100 $1,449	$2,499 5	$2,240 4
Geological Engineering				$2,205 1								$2,525 2						
Industrial Engineering	$1,887 7		$1,983 2	$2,135 20 $2,326 $1,866	$2,308 10	$1,913 5	$2,323 14	$2,145 2	$2,366 11	$2,088 2	$2,180 2		$2,845 3		$2,285 4	$1,671 7		$1,548 2
Mechanical Engineering	$1,792 1	$1,554 2		$2,234 159 $2,383 $2,083	$2,209 40 $2,400 $2,068	$2,242 9	$2,326 18	$2,216 31 $2,400 $2,000	$2,295 10	$2,318 5	$2,224 17	$2,117 20 $2,465 $1,450	$2,176 9	$2,125 1	$2,278 23 $2,358 $2,183	$1,816 49 $1,931 $1,500	$1,912 1	
Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				$2,288 1	$2,299 3	$2,450 1	$2,300 1	$2,180 1			$2,273 6					$1,586 2		
Mining Engineering											$1,666 1	$1,900 1			$2,350 1			
Nuclear Engineering (incl. Engrg. Physics)	[illegible]			$2,167 2				$2,500 2			$2,300 1				$2,234 5			$1,700 3
Petroleum Engineering							$2,570 1					$2,639 51 $2,850 $2,200						
Engineering Technology			$1,917 2	$2,101 58 $2,297 $1,900	$2,654 7	$1,929 5	$2,388 1	$2,378 6	$2,354 4		$2,173 2	$2,386 3	$1,729 2		$2,079 2	$1,529 2		
Agricultural Sciences	$1,669 2	$1,500 1	$1,250 2	$1,770 1			$1,680 1		$1,464 5		$1,583 1	$1,917 1				$1,375 1	$1,106 1	$1,642 1
Biological Sciences				$1,416 3	$2,125 2		$1,790 6						$2,900 1				$1,280 2	$1,160 4
Chemistry				$1,900 1			$2,131 3		$1,670 1			$1,150 1			$1,575 1		$1,450 1	$1,766 1
Computer Sciences	$1,760 29 $2,066 $1,625	$1,888 29 $2,100 $1,458	$1,682 24 $1,983 $1,325	$2,097 126 $2,325 $1,833	$2,072 8		$2,164 5	$2,058 7	$1,750 2	$2,167 1	$2,010 5	$2,062 24 $2,250 $1,950	$1,878 11	$2,215 1	$1,889 10	$1,960 8		$1,892 4
Health (Medical) Professions			$2,206 16													$2,000 1	$1,500 1	$1,739 48 $2,250 $1,500
Mathematics		$1,729 2	$1,475 1	$2,161 12		$1,166 1	$1,875 1						$2,250 1		$2,416 1	$1,513 4		
Other Physical & Earth Sciences	$1,875 1	$1,166 1		$2,120 7		$1,800 1	$1,900 1					$1,900 1	$1,958 1		$1,944 2	$1,885 10	$ 959 1	

The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

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CPC Salary Survey

A study of 1984-1985 beginning offers / Formal Report No. 1, January 1985

The December Preliminary Report gave us our first look at actual recruiting activity and starting salary offers for the 1984-85 season. What we saw in the data was both expected and unexpected.

On the one hand, the data confirmed that we are heading into an improved job market. The number of offers extended was up over the previous year in nearly every category.

On the other hand, many of the reported starting salaries seemed stalled at or even below last year's levels.

This January report gives us our second snapshot of the recruiting year. And what we see is not appreciably different from what we saw in December. The number of offers continues to gain momentum, with only a few exceptions. However, the downward pressure on starting salaries is still somewhat surprising.

Specifically, the lack of movement in several of the high-demand disciplines was unexpected. Computer science, with a reported average of $2,019, was still 1.3 percent below the July 1984 average, despite a healthy increase in the number of offers so far this year. And electrical and mechanical engineering recorded only negligible increases in starting rates of 0.7 percent and 0.6 percent, respectively.

Thirteen other disciplines reported either no increase or only measured increases of less than 1 percent to 3 percent. Only four posted gains of more than 3 percent, and six reported salaries below last year's closing figures.

In the "some things never change" category, petroleum engineering remained at the top with an average salary offer of $2,664 per month, a heady 8.1 percent gain. Although these graduates were particularly hard hit by the downturn in the oil industry and by the recession, they were so far out in front in terms of starting rates that they continued to command the top spot.

Chemical engineering was in second place with an average offer of $2,351, representing a 2.9 percent gain since July. The increases in both number of offers and starting salary seem to indicate that the market for these graduates is continuing to improve slowly after hitting bottom in 1983.

The three business disciplines each reported higher salary averages of about 2 percent to 3 percent. However, the number of offers in the business-general category dropped significantly compared with last year—808 offers reported in January 1984 compared with 635 in this report.

The number of offers at the master's level was up, compared with January 1984. This increased activity was concentrated in electrical engineering, with several other engineering and science disciplines also picking up more offers.

Both accounting graduates and MBA's with nontechnical undergraduate degrees experienced significant drops in the number of offers reported.

The January report covers the period from September 1, 1984, through January 4, 1985. The data include offers made to students graduating between September 1, 1984, and August 31, 1985. The 187 placement offices at the 163 participating colleges and universities reported 7,832 bachelor's offers, 1,023 offers to inexperienced and 86 offers to experienced master's degree candidates, and 104 doctoral offers.

Additional copies of this report may be obtained for 75 cents each.

Judith O'Flynn Kayser
Manager, Statistical Services

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 187 placement offices at 163 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

The *Survey* is available only to members and *Salary Survey* subscribers of the College Placement Council and is intended for the professional use of its constituents. Reports are issued in December, January, March, and July.

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AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

(Data Combined for Men and Women)

By Curriculum For All Types of Employers	Number of Offers		Average $ Offers		Percent Change in $ Offers from	Percentiles		
	January 1985	January 1984	January 1985	July 1984	July 1984	90th	50th	10th
Business								
Accounting	1,684	1,570	$1,658	$1,627	1.9%	$1,858	$1,666	$1,483
Business—General (incl. Mgmt.)	635	808	1,584	1,555	1.9	2,000	1,575	1,200
Marketing & Distribution	416	381	1,532	1,485	3.2	1,875	1,500	1,208
Humanities and Social Sciences								
Humanities	137	91	1,326	1,477	−10.2	1,900	1,250	800
Economics[1]	73	54	1,468	1,665	−11.8	1,917	1,450	1,000
Other Social Sciences	206	165	1,335	1,452	− 8.1	1,872	1,250	833
Engineering								
Aeronautical	82	76	2,153	2,153	0	2,374	2,210	1,793
Chemical	295	198	2,351	2,285	2.9	2,500	2,390	2,125
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	238	208	1,920	1,897	1.2	2,290	1,912	1,635
Electrical (incl. Computer Engrg.)	1,674	1,460	2,229	2,213	0.7	2,458	2,280	1,867
Geological	11	10	2,310	2,041	13.2	*	*	*
Industrial	232	142	2,156	2,102	2.6	2,417	2,208	1,800
Mechanical	927	693	2,202	2,190	0.6	2,450	2,250	1,866
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	47	40	2,231	2,213	0.8	2,500	2,292	1,970
Mining	10	15	2,064	2,073	− 0.4	*	*	*
Nuclear (incl. Engrg. Physics)	21	14	2,221	2,199	1.0	2,360	2,258	2,033
Petroleum	104	87	2,664	2,464	8.1	2,875	2,750	2,200
Engineering Technology	155	185	2,144	2,078	3.2	2,416	2,166	1,790
Sciences								
Agricultural Sciences	49	55	1,440	1,418	1.6	1,800	1,435	1,100
Biological Sciences	26	17	1,490	1,402	6.3	2,000	1,479	1,000
Chemistry	19	25	1,764	1,756	0.5	*	*	*
Computer Science	642	482	2,019	2,046	− 1.3	2,316	2,065	1,650
Health (Medical) Professions	72	65	1,893	1,576	20.1	2,333	1,833	1,500
Mathematics	42	41	2,004	1,950	2.8	2,416	2,051	1,435
Other Physical & Earth Sciences	35	47	1,842	1,900	− 3.1	2,205	1,917	1,166
	7,832	6,929						

[1]Includes economics programs with both business and social science orientation.

*Not computed for fewer than 20 offers.

Participating Placement Offices

Akron
Alabama A & M
Arizona
Arizona State
Arkansas-Fayetteville
Auburn
Baylor
Bentley
Boston
Bridgeport
Brigham Young
Brown
Bucknell
Calif. Inst. Tech.
California
—Berkeley
—Los Angeles
Calif. Poly State-San Luis Obispo
California State
—Chico
—Fresno
—Long Beach
—Sacramento
Calif. State Poly-Pomona
Carnegie-Mellon
Case Western Reserve
Cedar Crest
Chicago - Grad Sch. of Bus.
City Univ. NY
—Bernard M. Baruch College
—City College
—Hunter College
Clemson
Cleveland State
Colorado
Colorado Mines
Colorado State
Columbia
Columbia - Grad Sch. of Bus.
Connecticut
Cornell
Dartmouth
Delaware
Delaware State
Denver
Detroit
Duke
Duke - Fuqua Sch. of Bus.
East Texas State
Fairleigh Dickinson-Teaneck
Florida A & M
George Washington
Georgia
Georgia Tech
Grambling State
Grove City
Houston
Idaho
IIT (Ill. Inst. Tech.)
Illinois at Chicago
Illinois - Urbana
—Engineering
—Commerce, Business
Indiana
IUP - Indiana, PA
Iowa
—Iowa Engineering
Iowa State
—Engineering
—Science, Humanities
Jackson State
Johnson & Wales
Kansas
—Arts
—Business
—Engineering
Kansas State
Kentucky
Lafayette
Lamar
Lehigh
Lincoln (PA)
Louisiana Tech
Maine-Orono
Mary Washington
MIT (Mass. Inst. Tech.)
MIT - Sloan Management
Mass. - Amherst
Memphis State
Michigan
—Ann Arbor Engineering
—Ann Arbor - Grad Sch. of Bus.
—Dearborn
Michigan State
Michigan Tech
Minnesota - Sch. of Management
Mississippi
Mississippi State
Missouri
—Columbia Engineering
—Kansas City
—Rolla
—St. Louis
Montana
Montana State
Morgan State
Mount Holyoke
Nebraska-Lincoln
Nevada-Reno
New Jersey Tech
New Mexico
New Mexico State
NYU - Grad Sch. of Bus.
North Carolina
—Chapel Hill
—Greensboro
North Carolina A & T State
North Dakota
North Texas State
Northern Arizona
Northern Colorado
Northwestern
Northwestern
—Kellogg Grad Sch.
Ohio
Ohio State
—Administrative
—Arts
—Engineering
Oklahoma
Oklahoma State
—Agriculture
—Engineering
—Univ. Placement
Oregon
Oregon State
Penn
Penn - Wharton Grad Sch.
Penn State
Penn State - Capitol Campus
Pittsburgh
Polytechnic Institute of NY
Portland State
Princeton
Purdue
Rensselaer
Rhode Island
Rochester
Rochester - Grad Sch. of Mgmt.
Rutgers
—Camden Arts, Science
—New Brunswick
San Diego State
San Jose State
Smith
South Dakota Mines
South Florida
Southern California
Southern Calif. - Grad Bus.
Southern Illinois
—Carbondale
—Edwardsville
Southern Methodist
Southern Univ. - Baton Rouge
Stanford
SUNY-Buffalo
Tennessee Knoxville
Tennessee State
Texas A & I
Texas A & M
Texas Tech
Texas
—Arlington
—Austin Bus. Admin.
—Austin Engineering
—El Paso
Toledo
Tulane
Union
Utah
Utah State
Vanderbilt
Vanderbilt - Owen Grad Sch.
Villanova
Virginia
Virginia - Colgate Darden
Virginia State
Virginia Tech
Wake Forest
Wake Forest - Babcock Grad Sch.
Washington
Washington State
Wayne State
West Virginia
Western Washington
Williams
Wisconsin - Madison
—Agriculture
—Arts
—Business
—Engineering
Worcester Poly
Yale - Org. & Mgmt.

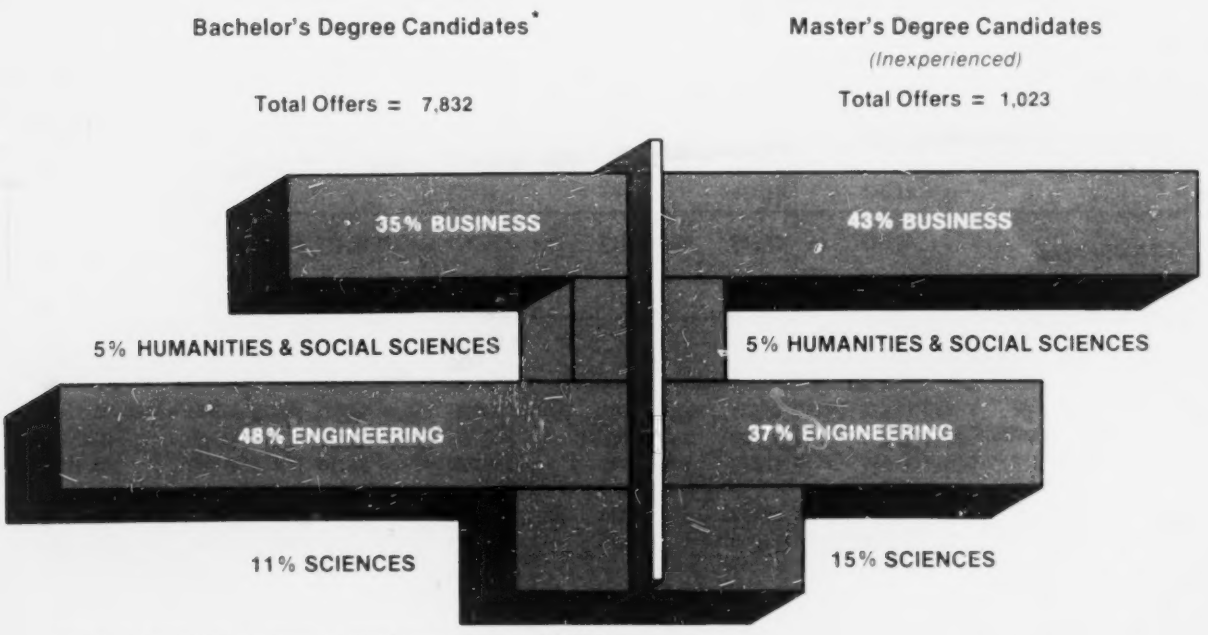
AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

(Data Combined for Men and Women)

By Functional Area For All Types of Employers	Number of Offers		Average $ Offers		Percent Change in $ Offers from	Percentiles		
	January 1985	January 1984	January 1985	July 1984	July 1984	90th	50th	10th
Accounting/Auditing	1,728	1,555	$1,659	$1,626	2.0%	$1,875	$1,666	$1,475
Business Administration	423	369	1,552	1,537	1.0	2,025	1,529	1,065
Communications	86	46	1,228	1,493	−17.8	2,000	1,163	700
Community & Service Orgs. Work	34	46	1,404	1,263	11.2	2,500	1,234	800
EDP-Programming/Systems	682	543	2,042	2,040	0.1	2,333	2,083	1,700
Engineering	3,558	2,843	2,218	2,195	1.1	2,500	2,255	1,865
Farm & Natural Resources Mgmt.	27	15	1,429	1,379	3.6	1,700	1,450	1,050
Finance & Economics	173	201	1,623	1,677	− 3.2	2,000	1,625	1,250
Health (Medical) Services	82	75	1,831	1,530	19.7	2,333	1,750	1,264
Manufacturing &/or Industrial Oprs.	107	196	2,029	2,027	0.1	2,424	2,140	1,500
Mathematics/Statistics	36	37	1,968	1,870	5.2	2,375	2,092	1,435
Merchandising/Sales Promotion	356	332	1,434	1,412	1.6	1,775	1,417	1,161
Personnel/Employee Relations	26	34	1,687	1,509	11.8	2,425	1,550	1,083
Research—Non-Scientific	27	30	1,865	1,746	6.8	2,615	1,800	1,200
Research—Scientific	78	109	1,941	1,949	− 0.4	2,417	2,022	1,375
Rotational Training—Non-Technical	73	131	1,468	1,418	3.5	1,833	1,416	1,125
Rotational Training—Technical	20	54	1,881	2,070	− 9.1	2,326	2,052	1,333
Sales—Non-Technical Degree	282	286	1,554	1,525	1.9	2,000	1,540	1,165
Sales—Tech./Scientific Degree	34	27	2,143	1,957	9.5	2,417	2,200	1,816
	7,832	6,929						

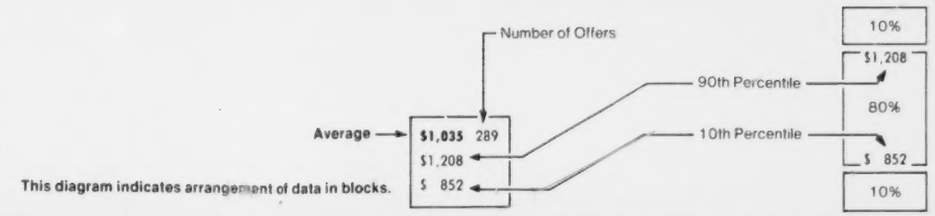
PROPORTION OF OFFERS BY CURRICULAR AREA



*Due to rounding of figures, total may not equal 100%

Monthly beginning salary offers to all candidates by curriculum and employer

Formal Report No. 1 ■ January 1985 ■ Data combined for men and women



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10 percent of the salary offers are lower than the 10th percentile.

NON-TECHNICAL

CURRICULUM	BUSINESS: Accounting—Public	BUSINESS: Banking, Finance, & Insurance	BUSINESS: Merchandising (Retail & Wholesale) & Services	MANUFACTURING ■ INDUSTRIAL: Aerospace, Electronics, & Instruments	MANUFACTURING ■ INDUSTRIAL: Automotive & Mechanical Equipment	MANUFACTURING ■ INDUSTRIAL: Building Materials Mfrs. & Construction	MANUFACTURING ■ INDUSTRIAL: Chemicals, Drugs, & Allied Products	MANUFACTURING ■ INDUSTRIAL: Electrical Machinery & Equipment	MANUFACTURING ■ INDUSTRIAL: Food & Beverage Processing	MANUFACTURING ■ INDUSTRIAL: Glass, Paper, Packaging, & Allied Products	MANUFACTURING ■ INDUSTRIAL: Metals & Metal Products	MANUFACTURING ■ INDUSTRIAL: Petroleum & Allied Products (incl. Nat. Gas)	MANUFACTURING ■ INDUSTRIAL: Research &/or Consulting Organizations	MANUFACTURING ■ INDUSTRIAL: Tire & Rubber	MANUFACTURING ■ INDUSTRIAL: Utilities—Public (incl. Transportation)	GOVT ■ NON-PROFIT: Government—Federal	GOVT ■ NON-PROFIT: Government—Local/State	GOVT ■ NON-PROFIT: Non-Profit Orgs. & Educational Institutions
BACHELOR'S DEGREE																			
Accounting	$1,672 1,383 $1,850 $1,542	$1,566 45 $1,916 $1,125	$1,366 33 $1,833 $ 950	$1,673 28 $1,933 $1,416	$1,628 7	$1,750 2	$1,755 5	$1,500 9	$1,546 10	$1,646 8	$1,448 5	$1,774 75 $1,875 $1,625	$1,447 3	$1,858 2	$1,707 6	$1,433 21 $1,522 $1,333	$1,479 35 $1,746 $1,250	$1,680 7
Business—General (incl. Mgmt.)	$1,630 28 $1,917 $1,350	$1,573 148 $2,000 $1,200	$1,419 173 $1,708 $1,165	$1,669 98 $1,958 $1,340	$1,752 12	$1,555 15	$1,727 13	$1,586 12	$1,775 33 $2,042 $1,366	$1,771 12	$2,000 1	$1,813 37 $2,083 $1,690	$1,774 6	$1,316 3	$1,871 17	$1,389 10	$1,393 10	$1,376 7
Marketing & Distribution	$1,657 3	$1,479 21 $1,750 $1,200	$1,454 217 $1,750 $1,242	$1,657 64 $2,000 $1,200	$1,711 5	$1,633 8	$1,711 23 $2,110 $1,383	$1,674 15	$1,647 19	$1,582 12	$1,583 3	$1,776 6	$1,394 8		$1,227 4	$1,417 3		$1,542 5
Humanities	$1,083 1	$1,351 5	$1,213 56 $1,750 $ 720	$1,675 4	$2,042 2	$1,403 3	$1,778 3	$1,699 5	$1,694 9	$1,074 3		$1,300 1	$1,208 1		$1,939 3	$1,023 5	$1,461 7	$1,205 29 $1,500 $ 800
Economics		$1,457 18	$1,460 17	$1,593 7		$1,333 1	$1,722 3	$1,935 1	$1,200 2	$1,868 2	$1,650 1	$1,708 1	$1,267 3		$1,594 3	$1,314 5	$1,560 2	$1,248 7
Other Social Sciences		$1,259 22 $1,650 $ 900	$1,233 57 $1,575 $ 833	$1,361 24 $2,051 $ 800	$1,417 1	$1,200 1	$1,624 3	$1,417 3	$1,375 4	$1,121 2	$2,167 1	$2,615 2	$1,546 5		$1,667 1	$1,524 16	$1,531 15	$1,241 49 $1,872 $ 720
MASTER'S DEGREE-INEXPERIENCED																		
MBA—Non-Technical Undergraduate Degree	$2,010 40 $2,291 $1,667	$2,223 51 $2,500 $1,833	$1,831 27 $2,200 $1,385	$2,089 23 $2,350 $1,750	$2,150 6	$2,056 3	$2,739 3	$2,017 3	$2,365 7	$2,083 1		$1,965 4	$2,482 7		$2,109 7	$1,500 1	$1,903 6	$1,901 3
MBA—Technical Undergraduate Degree	$2,049 5	$2,583 2	$2,417 1	$2,321 11	$2,479 3		$2,816 7		$2,666 2	$2,916 1		$2,779 4	$2,404 2		$1,800 1			
BACHELOR'S SUMMARY																		
Non-Technical Curricula	$1,671 1,415 $1,850 $1,540	$1,525 259 $2,000 $1,100	$1,391 553 $1,750 $1,000	$1,631 225 $1,958 $1,200	$1,721 27 $2,100 $1,250	$1,555 30 $1,775 $1,200	$1,719 50 $2,050 $1,416	$1,607 45 $2,000 $1,250	$1,669 77 $2,042 $1,250	$1,605 39 $2,000 $1,102	$1,619 11	$1,795 122 $2,030 $1,650	$1,495 26 $1,975 $1,000	$1,533 5	$1,742 34 $2,208 $1,250	$1,405 60 $1,670 $1,065	$1,478 69 $1,900 $1,000	$1,284 104 $1,872 $ 830
Technical Curricula	$1,828 61 $2,100 $1,667	$1,747 73 $2,200 $1,225	$1,794 84 $2,333 $1,400	$2,237 1,886 $2,425 $2,025	$2,290 216 $2,502 $2,049	$2,067 162 $2,394 $1,750	$2,331 277 $2,500 $2,100	$2,252 257 $2,480 $2,000	$2,231 105 $2,425 $1,669	$2,288 52 $2,450 $2,000	$2,256 110 $2,450 $2,000	$2,395 346 $2,800 $2,000	$2,082 138 $2,440 $1,650	$2,236 8	$2,216 280 $2,415 $1,950	$1,789 455 $2,083 $1,500	$1,732 88 $1,917 $1,400	$1,784 83 $2,292 $1,250

Bachelor's Degree

TECHNICAL

CURRICULUM	BUSINESS: Accounting—Public	BUSINESS: Banking, Finance, & Insurance	BUSINESS: Merchandising (Retail & Wholesale) & Services	MANUFACTURING & INDUSTRIAL: Aerospace, Electronics, & Instruments	MANUFACTURING & INDUSTRIAL: Automotive & Mechanical Equipment	MANUFACTURING & INDUSTRIAL: Building Materials Mfrs. & Construction	MANUFACTURING & INDUSTRIAL: Chemicals, Drugs, & Allied Products	MANUFACTURING & INDUSTRIAL: Electrical Machinery & Equipment	MANUFACTURING & INDUSTRIAL: Food & Beverage Processing	MANUFACTURING & INDUSTRIAL: Glass, Paper, Packaging, & Allied Products	MANUFACTURING & INDUSTRIAL: Metals & Metal Products	MANUFACTURING & INDUSTRIAL: Petroleum & Allied Products (incl. Nat. Gas)	MANUFACTURING & INDUSTRIAL: Research &/or Consulting Organizations	MANUFACTURING & INDUSTRIAL: Tire & Rubber	MANUFACTURING & INDUSTRIAL: Utilities—Public (incl. Transportation)	GOVT & NON-PROFIT: Government—Federal	GOVT & NON-PROFIT: Government—Local/State	GOVT & NON-PROFIT: Non-Profit Orgs. & Educational Institutions
Aeronautical Engineering	$2,100 1			$2,225 66 $2,375 $2,083				$2,250 2									$1,780 13		
Chemical Engineering		$3,100 1		$2,268 38 $2,450 $2,083	$2,334 2	$2,217 13	$2,379 118 $2,500 $2,275	$2,302 6	$2,382 27 $2,483 $2,240	$2,347 15	$2,420 2	$2,441 53 $2,600 $2,250	$2,380 2	$2,254 2	$2,425 7	$1,779 8	$2,000 1	
Civil Engineering (incl. Construction, Sanitary, & Transportation Engrg.)			$1,400 1	$2,193 17		$1,916 60 $2,100 $1,733	$2,307 5	$1,833 2		$2,300 1	$2,113 2	$2,227 13	$1,992 29 $2,291 $1,650		$1,978 24 $2,208 $1,700	$1,805 20 $1,917 $1,500	$1,738 64 $1,912 $1,633	
Electrical Engineering (incl. Computer Engrg.)	$2,000 1	$2,390 1	$2,411 3	$2,291 938 $2,458 $2,100	$2,324 58 $2,510 $2,100	$2,229 38 $2,450 $2,050	$2,432 36 $2,633 $2,275	$2,264 149 $2,500 $2,000	$2,444 3	$2,360 11	$2,320 20 $2,500 $2,200	$2,364 32 $2,667 $1,958	$2,278 43 $2,475 $2,000		$2,277 116 $2,425 $2,165	$1,791 212 $2,067 $1,505	$2,430 6	$2,174 7
Geological Engineering				$2,205 1								$2,445 7	$2,196 2				$1,700 1	
Industrial Engineering	$1,971 9		$2,103 7	$2,190 62 $2,400 $1,906	$2,290 24 $2,475 $2,000	$2,088 8	$2,283 23 $2,391 $2,150	$2,223 10	$2,333 27 $2,417 $2,083	$2,088 9	$2,125 6		$2,045 3	$2,167 1	$2,188 15	$1,758 25 $2,150 $1,506		$1,992 3
Mechanical Engineering	$1,792 1	$1,554 2		$2,239 326 $2,383 $2,083	$2,284 103 $2,502 $2,068	$2,235 28 $2,650 $2,000	$2,370 53 $2,500 $2,210	$2,252 57 $2,433 $2,058	$2,321 23 $2,425 $2,166	$2,363 12	$2,262 48 $2,450 $2,083	$2,319 62 $2,650 $2,000	$2,158 19	$2,249 4	$2,285 63 $2,425 $2,200	$1,800 124 $2,125 $1,506	$1,912 1	$2,000 1
Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				$2,204 9	$2,313 5	$2,225 2	$2,390 4	$2,215 2	$1,970 1		$2,349 18				$2,281 2	$1,548 4		
Mining Engineering						$1,633 1					$1,666 1	$2,150 2			$2,350 4	$1,916 1	$1,725 1	
Nuclear Engineering (incl. Engrg. Physics)				$2,194 3				$2,395 5			$2,300 1				$2,240 8	$1,686 2		$2,250 2
Petroleum Engineering							$2,570 1				$2,400 1	$2,667 101 $2,875 $2,200			$2,700 1			
Engineering Technology			$1,778 3	$2,129 94 $2,300 $1,916	$2,431 9	$1,918 7	$2,338 2	$2,314 8	$2,357 7		$2,240 3	$2,493 7	$1,854 4		$1,965 4	$1,840 5	$1,615 2	
Agricultural Sciences	$1,669 2	$1,324 10	$1,329 7	$1,770 1		$1,125 2	$1,750 3	$2,000 1	$1,490 10		$1,583 1	$1,917 1	$1,300 2			$1,340 4	$1,319 3	$1,546 2
Biological Sciences				$1,416 3	$2,125 2		$1,790 6		$1,650 2				$1,421 5				$1,133 3	$1,138 5
Chemistry				$2,033 2			$1,996 6		$1,670 1	$1,945 2		$1,367 2			$1,575 1		$1,801 2	$1,332 3
Computer Science	$1,797 46 $2,066 $1,625	$1,804 55 $2,200 $1,428	$1,652 46 $1,983 $1,325	$2,128 295 $2,350 $1,900	$2,093 13	$2,322 1	$2,181 18	$2,124 14	$1,979 4	$2,234 2	$2,064 7	$2,097 64 $2,300 $2,000	$2,030 24 $2,650 $1,350	$2,215 1	$2,020 30 $2,250 $1,875	$1,827 16	$1,572 1	$1,780 5
Health (Medical) Professions			$2,206 16													$2,000 1	$1,500 1	$1,805 54 $2,166 $1,500
Mathematics		$1,764 3	$1,475 1	$2,196 22 $2,491 $1,958		$1,166 1	$1,875 1	$2,166 1				$2,000 1	$2,371 2		$2,166 3	$1,576 6		$1,200 1
Other Physical & Earth Sciences	$1,875 1	$1,166 1		$2,040 9		$1,800 1	$1,900 1					$1,900 1	$1,564 3		$1,944 2	$1,923 14	$ 980 2	

AVERAGE MONTHLY SALARY OFFERS

Master's Candidates-Inexperienced[1]

(Data Combined for Men and Women)

Graduate Program	Number of Offers: January 1985	Number of Offers: January 1984	Average $ Offers: January 1985	Average $ Offers: July 1984	Percent Change in $ Offers from July 1984	Percentiles: 90th	Percentiles: 50th	Percentiles: 10th
Business								
Accounting	165	227	$2,041	$1,933	5.6%	$2,333	$2,041	$1,750
MBA—Non-technical undergraduate								
Less than 1 year	192	248	2,093	2,375	−11.9	2,500	2,093	1,625
Over 1 to 2 years[2]	30	52	2,373	2,694	−11.9	3,000	2,357	1,750
Over 2 to 4 years[2]	19	21	2,548	2,768	− 8.0	*	*	*
Over 4 years[2]	23	31	2,634	2,818	− 6.5	3,917	2,500	1,800
MBA—Technical undergraduate								
Less than 1 year	39	35	2,474	2,541	− 2.6	2,910	2,417	1,915
Over 1 to 2 years[2]	6	8	2,465	2,778	−11.3	*	*	*
Over 2 to 4 years[2]	2	8	2,625	2,896	− 9.4	*	*	*
Over 4 years[2]	6	+	2,726	3,004	− 9.3	*	*	*
MS—Business (incl. Management, Marketing, Finance, etc.)	29	34	2,179	2,279	− 4.4	2,500	2,208	1,916
Industrial Mgmt. (incl. Industrial Admin.)	4	8	2,261	2,223	1.7	*	*	*
Administration (incl. Public, Hospital, etc.)	12	10	2,241	1,929	16.2	*	*	*
Humanities and Social Sciences								
Humanities	13	10	1,739	1,561	11.4	*	*	*
Social Sciences	35	23	1,612	1,648	− 2.2	2,000	1,500	1,200
Engineering								
Chemical	18	24	2,363	2,557	− 7.6	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	59	31	2,297	2,227	3.1	2,775	2,314	1,800
Electrical (incl. Computer Engrg.)	203	98	2,688	2,584	4.0	2,941	2,700	2,417
Industrial	19	22	2,358	2,504	− 5.8	*	*	*
Mechanical	77	57	2,494	2,524	− 1.2	2,800	2,500	2,165
Nuclear (incl. Engrg. Physics)	7	2	2,569	2,471	4.0	*	*	*
Sciences								
Chemistry	6	8	1,855	2,228	−16.7	*	*	*
Computer Science	90	58	2,496	2,505	− 0.4	2,850	2,500	2,041
Geology & Related Geological Sciences	37	10	2,485	2,440	1.8	2,775	2,667	1,835
Mathematics	6	4	2,520	2,397	5.1	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Sc., & Ceramics)	12	13	2,569	2,480	3.6	*	*	*
	1,109	1,042						

Doctoral Candidates

Engineering								
Chemical	18	11	$3,333	$3,239	2.9%	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	2	2,750	3,108	−11.5	*	*	*
Electrical (incl. Computer Engrg.)	18	20	3,460	3,430	0.9	*	*	*
Mechanical	9	4	2,863	3,199	−10.5	*	*	*
Sciences								
Chemistry	33	19	2,872	2,960	− 3.0	$3,333	$3,000	$1,800
Mathematics (incl. Operations Research, Statistics, & Actuarial Science)	4	5	2,125	2,963	−28.3	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Sc., & Ceramics)	8	1	3,242	3,212	0.9	*	*	*
Physics	12	9	3,203	3,201	0.1	*	*	*
	104	71						

[1]One year or less of full-time, non-military employment unless otherwise indicated.
[2]Years of previous full-time, non-military employment.

*Not computed for fewer than 20 offers.
+No offers reported.